

UD Security Patrol

Summer Meeting

July 18, 2009

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Agenda

1. Introductions – Board of Directors / Officers
2. Operational – 15 min
3. Financial – 20 min
4. Presentations – 30 min
 - Impact of Security on Home Values – Kim Stroud
 - 911 Operations – Detroit Police Communications
5. Closing / Q&A

Introductions

Board Members

Brandon Riordan	President
Joann Martin	Treasurer
Reginald Cunningham	Vice President
Ken Clements	Secretary
Mary Tomich	Member
Ricardo Reyes	Member
Nick Kyser	Member

Operational – Schedule/Cost

- Patrol Cost
 - \$65/Qtr, \$130/half, \$260/yr
 - \$25/mo

Operational - Goals

- Maximize Patrol Hours
 - Get more subscribers so we can buy more hours
 - Improve payment regularity
- Improve Operating Efficiency
 - Reduce Volunteer Efforts Needed to Operate Patrol

Operational – Executing Goals

- New Security Provider
 - Save \$500/month for vehicle cost or \$6,000 per year
 - Enable Michael Thomas to get a 4% pay raise at lower cost to patrol
- Savings will enable patrol to increase hours by 10 hrs/week

Operational - Services

Response Type	Count
Escort	96 (26 Homes)
Vacation Service	163 (18 homes)
Emergency	16
Observation	4 Alarm responses
Other	9 moved out of neighborhood by Mike (drug/loitering) 14 Incidents reported

3/1/09 – 7/10/09

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Operational – Phones

- Office & Admin - New

–313 459-0770

- Patrol (Mike Thomas)

–313 342-3830

Financial

- New bank – Michigan Commerce Bank
 - Faster check depositing
 - Lower cost
- New PO Box to send bills
 - PO Box 312891
 - Detroit MI 48231

Financial Overview

- 6 Slides
 - Bank Balance
 - Budget
 - Cash flow – Year to Date
 - UDCA Loan
 - Invoicing
 - Enrollment

Current Bank Balances (7/13/2009)

Michigan Commerce Bank	\$12,846.56
PayPal	\$62.81
Total	\$12,909.37

Budget

	(FY) Budget
<u>Revenue</u> (220 Members at \$260/yr)	\$57,200
<u>Costs</u>	
Security	\$45,072
Office Rental	1,200
Telecom	1,200
Mailing	600
Banking	240
<u>Admin</u>	<u>1,430</u>
Total	\$49,622

Patrol Cash Flow by Quarter - 2009 - Current Year

1/1/2009 through 12/31/2009

15/2009 Pag

Category Description	1/1/2009- 3/31/2009	4/1/2009- 6/30/2009	7/1/2009- 9/30/2009	10/1/2009- 12/31/2009	OVERALL TOTAL
INFLOWS					
Membership Dues	21,153.40	14,050.00	6,784.00	0.00	41,987.40
Other Inc, Biz	0.00	0.20	0.00	0.00	0.20
PayPal Fees	-22.25	-26.92	-6.26	0.00	-55.43
TOTAL INFLOWS	21,131.15	14,023.28	6,777.74	0.00	41,932.17
OUTFLOWS					
Banking	83.01	45.52	15.15	0.00	143.68
Biz Misc.	10.00	0.00	0.00	0.00	10.00
Biz Supplies	0.00	91.69	0.00	0.00	91.69
Biz Taxes					
Licenses	20.00	0.00	0.00	0.00	20.00
TOTAL Biz Taxes	20.00	0.00	0.00	0.00	20.00
Biz Utilities					
Telephone, Biz	395.81	257.60	157.93	0.00	811.34
TOTAL Biz Utilities	395.81	257.60	157.93	0.00	811.34
Equipment	0.00	43.44	250.00	0.00	293.44
Office	300.00	300.00	0.00	0.00	600.00
Postage and Delivery	190.80	97.00	88.00	0.00	375.80
Security Services	19,915.50	10,442.85	3,552.00	0.00	33,910.35
TOTAL OUTFLOWS	20,915.12	11,278.10	4,063.08	0.00	36,256.30

OVERALL TOTAL	216.03	2,745.18	2,714.66	0.00	5,675.87
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Budget - Status

	(Mo) Budget	Monthly Ave
<u>Revenue</u>	\$4,123	\$5,990
<u>Costs</u>		
Security Services	3,756	4,844
Office Rental	100	100
Telecom	100	116
Mailing	50	54
Banking	20	21
<u>Admin</u>	<u>119</u>	<u>59</u>
Total	4,135	5,194

UDCA Loan

- \$4,000 paid back on 7/2/2009
- Net Cash Flow after Loan payback is:

$$5,675.87 - 4,000 = \$ \underline{1,675.87}$$

Invoices

1. Consistency of payment is still not here
391 Members in Subscriber Database (49
new since last time)
220 Members active as of June 30
2. Expired Members
 - 170 Expired before June 30
 - 107 Expired June 30.
 - All expired invoiced as of July 1

Enrollment

- We need approx 200 households to have 40 hours.
- We Need You
 - Talk to your neighbors
 - Volunteer
 - Hour of Power
 - Volunteer Radio Patrol
 - Help at the Office

Impact of Security on Home Values

- Kim Stroud

911 Operations

- Detroit Communications

QUESTIONS?

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Thank You

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