

UD Security Patrol

Annual Meeting
December 3, 2009

WWW.UDPATROLS.COM

Agenda

1. Introductions – Board of Directors / Officers
2. Guest Speaker
Danton Wilson – Wayne County Prosecutor’s Office
1. Information on the Prosecutor’s Office – 15 min
2. Q/A – 15 min
1. Operational – 20 min
2. Financial – 20 min
3. Closing / Q&A

Introductions

Board Members

Brandon Riordan	President
Joann Martin	Treasurer
Reginald Cunningham	Vice President
Ken Clements	Secretary
Mary Tomich	Member
Ricardo Reyes	Member
Nick Kyser	Member

Guest Speaker

Danton Wilson – Wayne County Prosecutor’s Office

- Information on the Prosecutor’s Office – 15 min
- Q/A – 15 min

Agenda

1. Introductions – Board of Directors / Officers
2. Guest Speaker
Danton Wilson – Wayne County Prosecutor’s Office
 - Information on the Prosecutor’s Office – 15 min
 - Q/A – 15 min
3. Operational – 20 min
4. Financial – 20 min
5. Closing / Q&A

Operational – Current Environment

Crime	Bagley School 1/2 Mile Radius	University District
Burglary	14 (8 Home invasion)	4 (2 Home Invasion)
Larceny	5	2
Auto Theft	7	2
Armed Robbery	3	0
Assault	1	0

Operational –Cost

Patrol Cost

–\$65/Qtr, \$130/half, \$260/yr

–\$25/mo

Vehicle Purchase Donation

–\$100, 50, whatever you can afford

Operational - Goals

- Quality
- Efficiency to Maximize Patrol Hours
 - Get more subscribers so we can buy more hours
 - Improve payment regularity
 - Next step is 56 hours/week (8hrs/day)

Operational - Services

Patrol Response Type	Count
Escort	107 (27 Homes)
Vacation Service	136 (12 homes)
Observation	1 Alarm responses 3 B&E responses
Other	5 moved out of neighborhood by Mike (drug/loitering) 21 Incidents reported

8/1/09 – 11/27/09

WWW.JDPATROLS.COM

Operational – Executing Goals

- Quality
 - Terminated APEX
 - Retained Mike Thomas with Securitas
- Efficiency
 - Vehicle Purchase saves each month
 - Enable patrol to increase hours to 56 hrs/week

Vehicle Purchase

Vehicle Leasing	\$1,200
Purchase	<u>\$1,018</u>
Savings	\$182

- Purchase assumptions:
 - \$301 car payment
 - \$464 fuel
 - \$178 insurance
 - \$63 maintenance
 - \$13 registration/other

Operational – Schedule

56 hours means

- Mike + additional guard
- Mike works 40 hrs/week
- 8hr/day coverage

Operational – Phones

- Office & Admin
–313 459-0770
- Patrol (Mike Thomas - Securitas)
–313 342-3830

Financial

- **PO Box to send bills**
PO Box 312891
Detroit MI 48231
- **Correspondence address**
PO Box 21041
Detroit MI 48221

Financial Overview

- 6 Slides
 - Bank Balance
 - Budget
 - Cash flow – Year to Date
 - UDCA Loan
 - Invoicing
 - Enrollment

Current Bank Balances (12/3/2009)

Michigan Commerce Checking	\$7,909.29
Michigan Commerce Money Market	11,703.29
PayPal	0
Total	\$19,612.68

YTD – Cash Flow Detail

Category Description	1/1/2009- 3/31/2009	4/1/2009- 6/30/2009	7/1/2009- 9/30/2009	10/1/2009- 12/31/2009	OVERALL TOTAL
----------------------	------------------------	------------------------	------------------------	--------------------------	------------------

INFLOWS					
Interest	0.00	0.00	2.59	5.70	8.29
Membership Dues	21,153.40	14,050.00	14,114.00	16,645.00	65,962.40
Other Inc, Biz	0.00	0.20	0.00	0.00	0.20
PayPal Fees	-22.25	-26.92	-10.64	-17.87	-77.68
TOTAL INFLOWS	21,131.15	14,023.28	14,105.95	16,632.83	65,893.21

OUTFLOWS					
Banking	83.01	45.52	60.62	68.29	257.44
Biz Misc.	10.00	0.00	0.00	22.13	32.13
Biz Supplies	0.00	91.69	0.00	99.77	191.46
Biz Taxes					
Licenses	20.00	0.00	20.00	0.00	40.00
TOTAL Biz Taxes	20.00	0.00	20.00	0.00	40.00
Biz Utilities					
Telephone, Biz	395.81	257.60	364.41	243.41	1,261.23
TOTAL Biz Utilities	395.81	257.60	364.41	243.41	1,261.23
Equipment	0.00	43.44	286.85	0.00	330.29
Office	300.00	300.00	300.00	300.00	1,200.00
Postage and Delivery	190.80	97.00	154.00	475.20	917.00
Security Services	19,915.50	10,442.85	10,330.65	9,583.58	50,272.58
TOTAL OUTFLOWS	20,915.12	11,278.10	11,516.53	10,792.38	54,502.13

OVERALL TOTAL	216.03	2,745.18	2,589.42	5,840.45	11,391.08
----------------------	---------------	-----------------	-----------------	-----------------	------------------

Cash Flow Summary

Unadjusted Cash Flow	11,391.08
UDCA Loan Paid in July	(4,000.00)
Vehicle Donations as of 11/30/09	(1,835.00)
Adjusted Cash Flow	\$5,556.08

Budget

	(FY) Budget
<u>Revenue (210 Members at \$260/yr)</u>	\$54,600
<u>Costs</u>	
Security (Securitas – 40hrs/wk)	\$42,624
Office Rental	1,200
Telecom	1,200
Postage	600
Banking	240
<u>Admin (Supplies, Equipment, Etc.)</u>	<u>1,430</u>
Total	\$47,294

Budget - Status

	(Mo) Budget	Monthly Ave
<u>Revenue</u>	\$4,550	\$5,716
<u>Costs</u>		
Security Services	3,552	3,756
Office Rental	100	100
Telecom	100	115
Mailing	50	83
Banking	20	23
<u>Admin</u>	<u>119</u>	<u>61</u>
Total	3,941	4,138

Uses of Surplus Cash

- Down payment of vehicle
 - Cuts costs
- Money market investment
 - Provides liquidity for future lean periods
- Additional enrollment drives
 - Obtains more members to get more hours

Invoices

230 Members active as of December 1, up 10
members since June 30, 2009

168 Expired Members

Enrollment

- Mass Mailer went to all households in the University District on November 16.
- We need approx 210 households to have 40 hours.
- 230 with vehicle purchase would enable 56 hours.
- **We Need You**
 - Talk to your neighbors
 - Volunteer
 - (H)our Power
 - Volunteer Radio Patrol
 - Help at the Office

QUESTIONS?

WWW.UJDPATROLS.COM

Thank You

www.udpatrols.com

WWW.UDPATROLS.COM